



# BRIMIK

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Creating Value

Giving clients the edge, Brimik commits to an integrated approach.



At Brimik, we strive to create, protect and extract value for our clients. It is our position of excellence and our point of difference.





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Giving clients the edge, Brimik commits to an integrated approach. A single focus on client aspiration and objectives is guaranteed by accelerating excellence and setting new standards. We invest completely in the process and the people, providing a seamless delivery through collaboration and a unifying culture.

The team will reach beyond expectations and offer an edge like no other through innovation, team, excellence and well-being. Agile and professional, from start to finish, there is an assurance of governance and connection. Where required, we will also partner to provide a holistic solution. Brimik is well seasoned to solve, create and do its part with you.

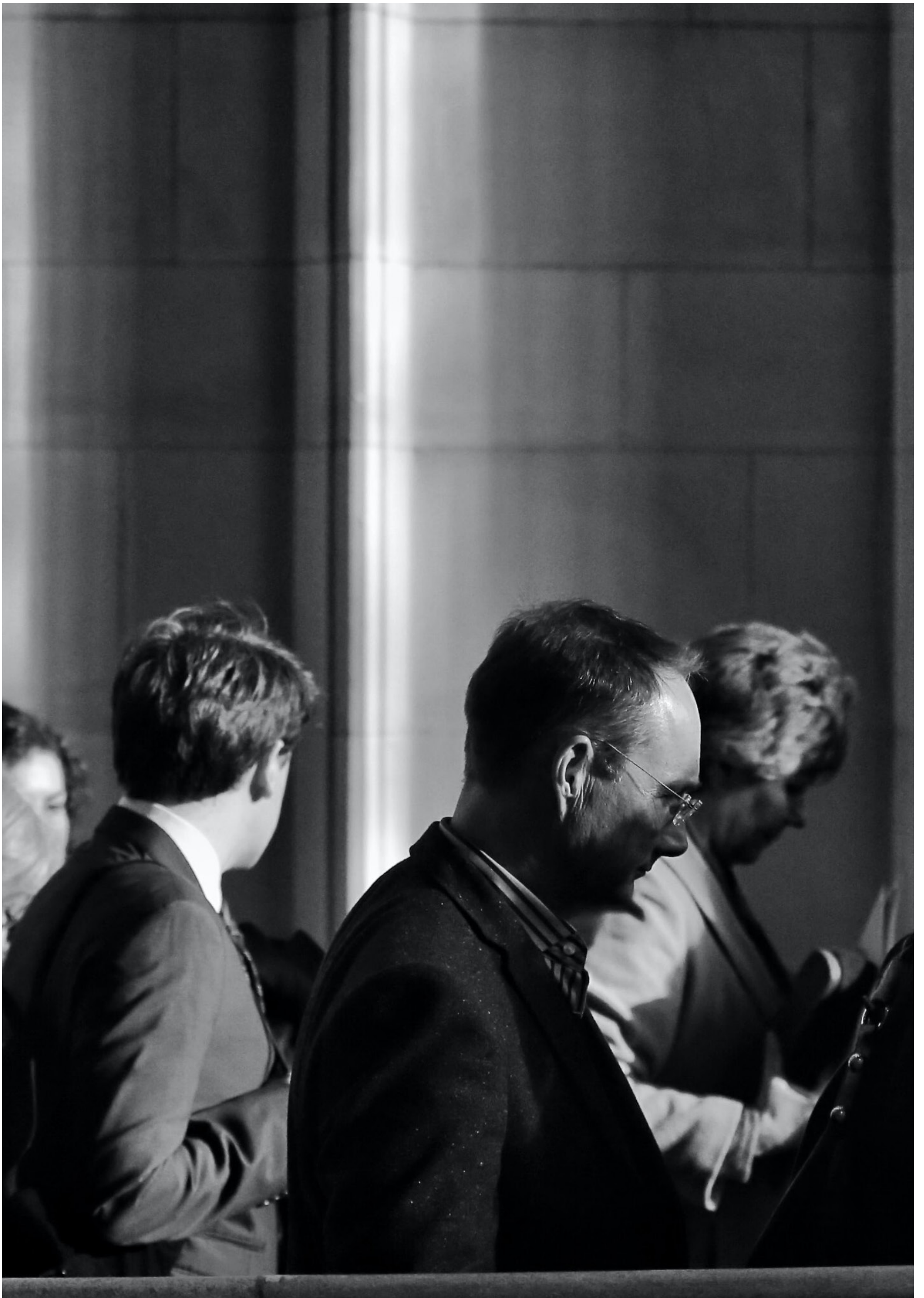
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Solutions

*Brimik is your professional solutions partner for the following;*

- *Strategy, Capability and Operating Model*
- *Infrastructure & Portfolio Support*
- *Commercial Management & Negotiation Support*
- *Governance Reviews, Audit and Incident Management*
- *Management Coaching and Interim Executive*
- *ESG, Safety and Compliance*
- *Competition and Productivity Reviews*











We partner with clients, focusing on the identification and delivery of best practice, through out-of-the box, solutions based thinking.

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Case Studies

Case

Advised multi-party port and supply chain development on common user infrastructure including ownership and operating framework. Delivery of commercial arrangements, business operating model, operational readiness, project oversight and reporting.

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Case

Provision of interim CEO and COO to public ASX and Government entities for up to one year. Placement of approvals and commercial support staff into client project teams and peak periods through a combination of in-house and remote.

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Case

Local Government development and delivery of high-performance capability and business operating model, including incorporating ESG strategy. Design of governance and reporting framework, including a reporting architecture, CSR and ESG reporting. Leadership development and coaching assimilation toward high-performing enterprise.

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Case

Regulatory review for publicly regulated entities for statutory authorities. Prudency and efficiency assessments are undertaken on routine and on event needs for rail, port and transport infrastructure. Compliance and audit against regulated undertakings, including capital investment portfolio assessment.

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Case

Business integration and Enterprise change management program combining two entities with new strategic direction. Included change program design and leaders coaching throughout implementation.



# Our Services

Brimik offers a holistic approach through a vast range of services tailored to suit our clients' needs. Our collaborative approach, experience and knowledge allow us to deliver the best possible outcomes—upholding your expectations & bridging the gap.



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Strategy, Capability  
& Opexcellence

From end to end, start to finish. That's where Brimik can support you - defining strategy, mapping capability and establishing a business operating model (BOM). Our niche is keeping it simple and connected with a full range of design, assessment, facilitation and reviews. Our approach of inclusion and working together with you supports a genuine re-investment of knowledge and ownership to you and your staff. We use a cognitive design process to develop an architecture BOM that is ready for customers, stakeholders and staff to know exactly the expectation.

Vision

Clarify and crystalising direction and aspiration into a consumable and cognitive business target.

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Set

Develop the strategic priorities and map the functional capabilities.

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Plan

Identify and prioritise the response to address the strategic priorities and capability gaps.

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Elaborate

Design an architecture for the plan that is readily consumable, cognitive and clear on expectation.

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Execute & Coach

Prioritisation and accountability mapping and scheduling for performance targets and delivery outcomes. Change Management.

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Monitor

Reporting frameworks and tiered architecture to allow individuals, teams, managers, and boards insight/oversight.

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Review

Rhythm and routine for stocktake and re-orientating with change management.

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Improve

Inclusive improvement workshops designed to remove complexity and feedback into the plan. Change Management.



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Infrastructure & Portfolio Support

We assist clients with their infrastructure development plans and operationalization. Our approach will make the best use of our combined expertise to offer solutions and knowledge retention to clients. Whether it be infrastructure management, navigating complex approvals processes or configuring solutions for shared infrastructure, we are agile. We can work within your team to build capability with the end in mind.

Approvals

Mapping and attaining approvals for new developments.

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Infrastructure Management, Options Analysis & Assessments

Right-sizing and multi-user infrastructure solutions, including stakeholder engagement.

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Investment and Portfolio Due Diligence

M & A support; Operational Optimization, delivery models and project readiness.

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Validations and Oversight

Project reviews and validation reports - health checks for client assurance.

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Project Support & Management

Supplementary resources for peak or specialists needs, including peer reviews.





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Commercial Management  
& Negotiation

We have a unique blend of multi-disciplinary capabilities and understand the importance of sector considerations. We offer commercial expertise for the most complex arrangements and can advise and support the most appropriate commercial frameworks. Our expertise extends to commercial negotiation, drafting, reviews and mediation.

Commercial Frameworks

Developing and negotiation of agreements for clients together with analytics and assessment.

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Agreement Configurations and Negotiations

Support clients in positioning and best practice commercial terms, risk & governance.

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Mediation

Settlement and claims management including expert witness.

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Oversight, Audit and Compliance

Obligation mapping and reporting techniques including governance reviews.



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Governance, Audit  
& Incident Reviews

Design and assessment of governance processes for board and management oversight. We offer independent incident and learning reviews through a collaboration with your people to build knowledge and capability that grows your company as a learning and knowledge organization. Our approach will make the best use of our combined expertise to offer solutions and knowledge retention to clients. Whether it be infrastructure management, navigating complex approvals processes or configuring solutions for shared infrastructure, we are agile. We can work within your team to build capability with the end in mind.

Governance

System design and review including policy, standard and procedural architecture development.

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Audit

Specializing in learning and capability we support identifying your opportunity, risk and growth areas.

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Independent Incident Reviews & investigations

Independent and confidential reviews requiring intervention, response or mitigation permanency.

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Management Coaching  
& Interim Executives

Whether it be new managers, professional development or benchmarking, we can tailor to work with your staff to hone and develop their expertise in a comfortable yet challenge-based way. We can design and support leadership programs.

In times when you need an interim executive, we can offer up to 12 months of interim role fill to guarantee your needs.

Leadership & Management Coaching

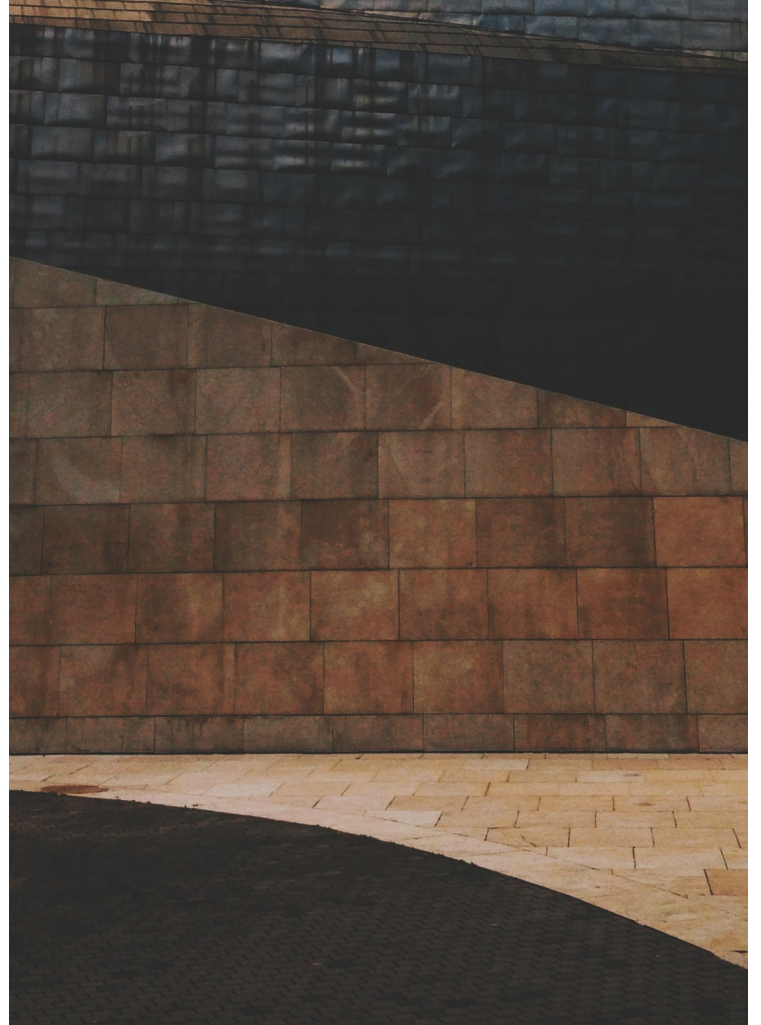
We offer tailored and personal services that will challenge leaders in comfort to hone their style & skill.

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Interim Executive Services

Seamless and experienced interim role fills for those times of transformation or in between recruitment.





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## ESG, Safety & Risk

We believe in trueness to well-being and can support and advise on culture and processes that lead to best practices. We acknowledge and respect each client as unique with their own identity. We collaborate and offer change management to move to a desired future state without unnecessary fuss. We can build your materiality and assist with ways to report ESG and culture.

### Environment Sustainability Governance

Full materiality processes and reporting structure development and assessments.

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### Safety & Well-being

Advisory, health checks and improvement for behavioral safety and holistic well-being workplace culture.

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### Risk

Development and optimization of risk management systems and processes, including mitigation validation.

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Competition, Regulatory and Productivity Review

We undertake reviews on behalf of regulators & commissions for prudency and efficiency.

Competition and expert advice for commercial activity, including exclusivity and monopolistic considerations. Our service extends to voluntary reviews for those seeking comparability.

Regulatory Reviews for Undertakings

Prudency and efficiency reviews for such authorities as QCA, ACCC, and Productivity commission.

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Expert Assessment and Voluntary Comparisons

We can undertake comparability assessments against regulatory tests for risk assurance.







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